

Executive & Leadership Coaching

Vinay Kumar, PCC

Executive & Leadership Coach • Author • Faculty • Speaker

Overview

Vinay Kumar is a top executive and leadership coach. He partners with leaders and their organizations to increase leadership effectiveness in ways that are sustainable and impactful. He serves organizations who believe, as he does, that results are integrally linked to their leaders' capabilities.

Executive Coaching Approach

Goal Setting	Competency Building	Action Planning
<ul style="list-style-type: none">• Introductory Meeting• 360 Assessment• Complete Leadership Development Plan	<ul style="list-style-type: none">• Coaching Meetings• Assignments• Skill Practice• Regular Check Points	<ul style="list-style-type: none">• Alignment Meeting• Sponsor Close• Action Plan• Closing Meeting

Executive Coaching Services

Programs	Client	Key Needs
<ul style="list-style-type: none">• Next Level Coaching	<ul style="list-style-type: none">• High Potential• People Manager	<ul style="list-style-type: none">• How do I more effectively lead others?• How do become an enterprise-wide leader?
<ul style="list-style-type: none">• Behavioral Coaching	<ul style="list-style-type: none">• CXO• VP/Director/Manager	<ul style="list-style-type: none">• How do I adapt my style to engage and inspire my team?• How do I lead with composure?• How do I lead with a vision and strategy?• How do I speak up with greater confidence?

Executive Coaching Options

Program	Duration	Summary
<ul style="list-style-type: none">• 1:1 Coaching	<ul style="list-style-type: none">• Six months	<ul style="list-style-type: none">• Work with leader over six-month period to meet and ensure sustainability of coaching goals.
<ul style="list-style-type: none">• LDP Coaching	<ul style="list-style-type: none">• Six-Twelve months	<ul style="list-style-type: none">• Work with individuals in a leadership development program to help integrate LDP learnings.

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Clients Include

- Booz Allen Hamilton
- The World Bank
- Federal Reserve Bank
- US Office of Management and Budget
- American University
- George Washington University
- US Environmental Protection Agency
- US Secret Service
- Farragut Systems
- Metron
- MyARG
- Intelsat

"I've been the recipient of Vinay's leadership coaching for almost a year. His coaching has made a tremendously positive impact not just on my professional life, but my personal life as well. Vinay's coaching has helped me develop a deeper understanding of the "inner game" - my ongoing, subconscious, mental dialogue that so often governs my decisions, thoughts, and actions. He's taught me to recognize and be mindful of these thoughts, thereby empowering me to leverage the positive and not be overtaken by the negative. Vinay has made me a better leader by helping me deepen my understanding of myself and translate that understanding into more effective relationships with others."

– Principal, Top 5 Consulting Firm

"Vinay is an excellent executive coach and workshop facilitator and extraordinary person. With a deep love for helping others create meaningful change in their lives, his authenticity and enthusiasm for his work shine every time he engages with someone. As the Coaching Administrator in the Key Executive Leadership Programs at American University, one of my activities is to track and monitor quality for our executive coaches, I consistently receive high praise from his clients. He is always receptive to feedback, willing to help, and goes above and beyond to serve. It is a joy to work with Vinay and we are very lucky to have him on our Executive Coaching team."

– Coaching Administrator, American University

"Vinay served as my executive leadership coach over the past year. He evaluated my 360-leadership assessment and within minutes of our first session, he was able to pinpoint areas for development. Vinay recommended books and TEDx presentations to add to my personal development plan. I committed to attacking these areas and noticed an immense change in both my professional and personal life. Vinay's guidance and words gave me the courage to address areas I may have once avoided. I am a stronger leader today!"

– A Leader in Law Enforcement